**Affected Programs:** BadgerCare Plus, Medicaid

**To:** Audiologists, Hearing Instrument Specialists, Speech and Hearing Clinics, HMOs and Other Managed Care Programs

### Revised Hearing Aid Contract Models and Pricing Effective September 2015

Effective for hearing aids dispensed on and after September 1, 2015, ForwardHealth has implemented annual manufacturer revisions on the volume purchase contracts for hearing aids. This ForwardHealth Update provides information about the hearing aid models and purchase rates now available through the volume purchase contract.

Effective for hearing aids dispensed on and after September 1, 2015, ForwardHealth has implemented manufacturer revisions on the volume purchase contracts for hearing aids. The volume purchase contracts for hearing aids are part of the volume purchase program for durable medical equipment. Some models and purchase rates have changed under the volume purchase contract, but policies and procedures for hearing aids have not changed.

*Note:* There is a five-year life expectancy on hearing aids for adults and a three-year life expectancy on hearing aids for children ages 17 and younger.

### Hearing Aid Manufacturers

Providers may only purchase hearing aids from the manufacturers who have entered a contract with ForwardHealth. Refer to Attachment 1 of this ForwardHealth Update for manufacturers who have signed a volume purchase contract and have at least one model available through this contract.

### Hearing Aid Models and Purchase Rates Available

Refer to Attachment 2 for an updated list of procedure codes, procedure code descriptions, manufacturers, hearing aid models, purchase rates, and repair rates covered by the volume purchase contract. Purchase rates were established by the manufacturers for the hearing aid models available through the volume purchase contract. Providers are reminded that the contracted purchase rate for the hearing aids listed in Attachment 2 (not their usual and customary charge) is required to be indicated on claims and prior authorization (PA) requests. Prior authorization is required for the purchase of any hearing aid.

### Policies and Procedures for Hearing Aids

#### Contracted Hearing Aids

Policies and procedures regarding contracted hearing aids have not changed. For more information regarding shipping, repairs, warranties, trial periods, replacements, and PA requirements for contracted hearing aids, refer to the Covered Services and Requirements chapter of the Covered and Noncovered Services section of the Hearing service area of the ForwardHealth Online Handbook at [www.forwardhealth.wi.gov/](http://www.forwardhealth.wi.gov/).

#### Noncontracted Hearing Aids

Policies and procedures for noncontracted hearing aids are not changing at this time. For more information about
noncontracted hearing aids, refer to the Covered Services and Requirements chapter of the Covered and Noncovered Services section of the Hearing service area of the Online Handbook.

**Information Regarding Managed Care Organizations**

This Update contains fee-for-service policy and applies to services members receive on a fee-for-service basis only. For managed care policy, contact the appropriate managed care organization. Managed care organizations are required to provide at least the same benefits as those provided under fee-for-service arrangements.

The ForwardHealth Update is the first source of program policy and billing information for providers.

Wisconsin Medicaid, BadgerCare Plus, SeniorCare, and Wisconsin Chronic Disease Program are administered by the Division of Health Care Access and Accountability, Wisconsin Department of Health Services (DHS). The Wisconsin AIDS Drug Assistance Program and the Wisconsin Well Woman Program are administered by the Division of Public Health, Wisconsin DHS.

For questions, call Provider Services at 800-947-9627 or visit our website at www.forwardhealth.wi.gov.
# ATTACHMENT 1
## Manufacturers and Contact Information

The following table lists the manufacturers who have signed a volume purchase contract with ForwardHealth.

<table>
<thead>
<tr>
<th>Manufacturer and Contact Name</th>
<th>Address</th>
<th>Telephone Number and Fax Number</th>
<th>Delivery Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Audina Hearing Instruments, Inc.</td>
<td>165 East Wildmere Ave Longwood FL 32750</td>
<td>Telephone: 800-223-7700 Fax: 407-331-1141</td>
<td>As required</td>
</tr>
<tr>
<td>Contact: Katie McLarnon Email: <a href="mailto:kmclarnon@audina.net">kmclarnon@audina.net</a></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Beltone Electronics</td>
<td>2601 Patriot Blvd Glenview IL 60026</td>
<td>Telephone: 800-621-1275 Fax: 847-332-3667</td>
<td>As required</td>
</tr>
<tr>
<td>Contact: Steve Brinkman Email: <a href="mailto:brinkmans@beltone.com">brinkmans@beltone.com</a></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hansaton Acoustics, Inc.</td>
<td>13845 Industrial Park Blvd Plymouth MN 55441</td>
<td>Telephone: 888-984-7432 Fax: 763-331-3799</td>
<td>As required</td>
</tr>
<tr>
<td>Contact: Janice Marfiz Email: <a href="mailto:janice.marfiz@hansaton.com">janice.marfiz@hansaton.com</a></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Oticon, Inc.</td>
<td>580 Howard Ave Somerset NJ 08873</td>
<td>Telephone: 800-526-3921 Fax: 732-560-0029</td>
<td>As required</td>
</tr>
<tr>
<td>Contact: Barbara Kania Email: <a href="mailto:orders@oticonusa.com">orders@oticonusa.com</a></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Phonak LLC</td>
<td>4520 Weaver Pkwy Warrenville IL 60555</td>
<td>Telephone: 800-777-7333 Fax: 630-393-9858</td>
<td>As required</td>
</tr>
<tr>
<td>Email: <a href="mailto:ordersdeskmedicaid@phonak.com">ordersdeskmedicaid@phonak.com</a></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ReSound</td>
<td>8001 E Bloomington Fwy Bloomington MN 55420</td>
<td>Telephone: 800-392-9932, ext. 1955 Fax: 952-852-1955</td>
<td>As required</td>
</tr>
<tr>
<td>Contact: Rachel Severson Email: <a href="mailto:RSeverson@GNReSound.com">RSeverson@GNReSound.com</a></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rexton (Division of Siemens)</td>
<td>5010 Cheshire Pkwy N #2 Plymouth MN 55446</td>
<td>Telephone: 800-876-1141, ext. 6261 Fax: 763-553-9129</td>
<td>As required</td>
</tr>
<tr>
<td>Contact: Jake Whitsitt Email: <a href="mailto:jwhitsitt@rexton.com">jwhitsitt@rexton.com</a></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Siemens Hearing Instruments, Inc.</td>
<td>10 Constitution Ave Piscataway NJ 08855-1397</td>
<td>Telephone: 800-766-4500 Fax: 732-562-6683</td>
<td>As required</td>
</tr>
<tr>
<td>Contact: Melissa Foss Email: <a href="mailto:melissa.corbin@sivantos.com">melissa.corbin@sivantos.com</a></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sonic Innovations</td>
<td>2501 Cottontail Ln Somerset NJ 08873</td>
<td>Telephone: 888-423-7834 Fax: 877-582-5032</td>
<td>As required</td>
</tr>
<tr>
<td>Contact: Michael Faiella Email: <a href="mailto:mfa@sonici.co">mfa@sonici.co</a></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Starkey Laboratories, Inc.</td>
<td>6700 Washington Ave S Eden Prairie MN 55344</td>
<td>Telephone: 800-328-8602, ext. 2855 Fax: 952-947-4701</td>
<td>As required</td>
</tr>
<tr>
<td>Contact: Mick Siharaj Email: <a href="mailto:mick_siharaj@starkey.com">mick_siharaj@starkey.com</a></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unitron Hearing, Inc.</td>
<td>14755 – 27th Ave N Plymouth MN 55447</td>
<td>Telephone: 800-888-8882, ext. 3444 Fax: 800-507-2936</td>
<td>As required</td>
</tr>
<tr>
<td>Contact: LaRae Spencer Email: <a href="mailto:larae.spencer@unitron.com">larae.spencer@unitron.com</a></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Widex USA Inc.</td>
<td>185 Commerce Dr Hauppauge NY 11788</td>
<td>Telephone: 800-221-0188 Fax: 718-482-1884</td>
<td>As required</td>
</tr>
<tr>
<td>Contact: Customer Service Email: <a href="mailto:customerservice@widexusa.com">customerservice@widexusa.com</a></td>
<td></td>
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</tbody>
</table>
ATTACHMENT 2
Contracted Hearing Aid Models

The following modifiers are allowable for contracted hearing aid models.

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<thead>
<tr>
<th>Modifier</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>LT</td>
<td>Left side</td>
</tr>
<tr>
<td>RR*</td>
<td>Rental</td>
</tr>
<tr>
<td>RT</td>
<td>Right side</td>
</tr>
</tbody>
</table>

* The maximum allowable fee for all rentals is $27.34 per 30-day period. All rented hearing instruments require prior authorization. Wisconsin Medicaid and BadgerCare Plus do not reimburse providers for dispensing fees for rental hearing instruments.

**Contracted Hearing Aid Models**

Wisconsin Medicaid and BadgerCare Plus will approve only medically necessary hearing aid models available through a volume purchase contract. The following procedure codes are allowable for the corresponding hearing aid models. Many of the manufacturers and models listed in this table are registered or trademarked by the manufacturer. All new hearing aid orders have a two-year manufacturer warranty.

**V5170 — Hearing aid, CROS; in the ear** *(Applicable modifiers: LT, RR, RT)*

(For BICROS, use V5210 [Applicable modifier: LT, RR, RT])

<table>
<thead>
<tr>
<th>Manufacturer and Style</th>
<th>Model(s)</th>
<th>Purchase Rate for CROS</th>
<th>Purchase Rate for BICROS</th>
<th>Repair Rate Per Unit</th>
<th>Repair Warranty</th>
</tr>
</thead>
<tbody>
<tr>
<td>Phonak Hearing Systems, LLC</td>
<td>Package 30</td>
<td>$678.00</td>
<td>$678.00</td>
<td>$110.00</td>
<td>12 months</td>
</tr>
<tr>
<td></td>
<td>Package 50</td>
<td>$764.00</td>
<td>$764.00</td>
<td></td>
<td></td>
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**Notes:**
- CROS/BICROS aids only available in half-shell.
- Check with manufacturer for available models.
- All models are wired.
- Only Virto V available with Package 50.
<table>
<thead>
<tr>
<th>Manufacturer and Style</th>
<th>Model(s)</th>
<th>Purchase Rate for CROS</th>
<th>Purchase Rate for BICROS</th>
<th>Repair Rate Per Unit</th>
<th>Warranty</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oticon, Inc.</td>
<td>Chili SP5</td>
<td>$350.00</td>
<td>$525.00</td>
<td>$80.00</td>
<td>6 months</td>
</tr>
<tr>
<td></td>
<td>Chili SP7</td>
<td>$474.00</td>
<td>$773.00</td>
<td>$100.00</td>
<td>12 months</td>
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<tr>
<td></td>
<td>Chili SP9</td>
<td>$540.72</td>
<td>Not Covered</td>
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<tr>
<td></td>
<td>Nera2, Nera2 Power</td>
<td>$474.00</td>
<td>$773.00</td>
<td></td>
<td></td>
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<tr>
<td></td>
<td>Nera2 Pro, Nera2 Pro Power</td>
<td>$575.00</td>
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</tr>
<tr>
<td></td>
<td>Ria2, Ria2 Power</td>
<td>$350.00</td>
<td>$525.00</td>
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<tr>
<td></td>
<td>Ria2 Pro, Ria2 Pro Power</td>
<td>$375.00</td>
<td>$575.00</td>
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<tr>
<td></td>
<td>Safari 300 Super Power</td>
<td>$350.00</td>
<td>$525.00</td>
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<tr>
<td></td>
<td>Safari 600 Super Power</td>
<td>$474.00</td>
<td>$773.00</td>
<td></td>
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</tr>
<tr>
<td></td>
<td>Safari 900 Super Power</td>
<td>$524.00</td>
<td>Not Covered</td>
<td></td>
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</tr>
<tr>
<td></td>
<td>Sensei</td>
<td>$350.00</td>
<td>$525.00</td>
<td></td>
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</tr>
<tr>
<td></td>
<td>Sensei Pro</td>
<td>$524.00</td>
<td>Not Covered</td>
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<tr>
<td></td>
<td>Sumo DM</td>
<td>$524.00</td>
<td>Not Covered</td>
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<tr>
<td>Phonak Hearing Systems, LLC</td>
<td>CROS II Package 30</td>
<td>$678.00</td>
<td>$678.00</td>
<td>$110.00</td>
<td>12 months</td>
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<tr>
<td></td>
<td>CROS II Package 50</td>
<td>$764.00</td>
<td>$764.00</td>
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<tr>
<td></td>
<td>CROS BTE +50 H2O</td>
<td>$764.00</td>
<td>$764.00</td>
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</tr>
</tbody>
</table>

**Notes:**
- For Package 30 and Package 50, only models Audeo V and Bolero V are available.
- For CROS +50 and CROS +50 H2O, any 50-level instrument is included.
**V5180 — Hearing aid, CROS; behind the ear (Applicable modifiers: LT, RR, RT) (Cont.)
(For BICROS, use V5220 [Applicable modifier: LT, RR, RT])**

<table>
<thead>
<tr>
<th>Manufacturer and Style</th>
<th>Model(s)</th>
<th>Purchase Rate for CROS</th>
<th>Purchase Rate for BICROS</th>
<th>Repair Rate Per Unit</th>
<th>Repair Warranty</th>
</tr>
</thead>
<tbody>
<tr>
<td>Widex USA Inc.</td>
<td>Dream 110: D1-9-CROS, D1-9 VC-CROS, D1FA VC-CROS, or D1-MR CB-CROS</td>
<td>$848.40</td>
<td>$848.40</td>
<td>$100.00</td>
<td>12 months</td>
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<tr>
<td></td>
<td>Dream 110: D1-FS-CROS</td>
<td>$780.96</td>
<td>$780.96</td>
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</table>

**V5210 — Refer to V5170.**

**V5220 — Refer to V5180.**

**V5256 — Hearing aid, digital, monaural, ITE (Applicable modifiers: LT, RR, RT)
(For binaural, use V5260 [Applicable modifier: RR].)**

<table>
<thead>
<tr>
<th>Manufacturer and Style</th>
<th>Model(s)</th>
<th>Purchase Rate for Monaural</th>
<th>Purchase Rate for Binaural</th>
<th>Repair Rate Per Unit</th>
<th>Repair Warranty</th>
</tr>
</thead>
<tbody>
<tr>
<td>Audina Hearing Instruments, Inc. — Full Shell and Half Shell</td>
<td>Intuition 2+</td>
<td>$205.00</td>
<td>$410.00</td>
<td>$85.00</td>
<td>6 months</td>
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<tr>
<td></td>
<td>Intuition 2ER</td>
<td>$275.00</td>
<td>$550.00</td>
<td>$100.00</td>
<td>12 months</td>
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<tr>
<td></td>
<td>Intuition 2FC+</td>
<td>$250.00</td>
<td>$500.00</td>
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<td></td>
<td>Intuition 4+</td>
<td>$325.00</td>
<td>$650.00</td>
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<tr>
<td></td>
<td>Intuition 4AD</td>
<td>$350.00</td>
<td>$700.00</td>
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<tr>
<td></td>
<td>Intuition 6</td>
<td>$350.00</td>
<td>$700.00</td>
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<tr>
<td></td>
<td>Intuition 6AD</td>
<td>$375.00</td>
<td>$750.00</td>
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<td></td>
<td>Intuition 12</td>
<td>$400.00</td>
<td>$799.99</td>
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<tr>
<td></td>
<td>Intuition 12AD</td>
<td>$425.00</td>
<td>$850.00</td>
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<tr>
<td></td>
<td>Simplex</td>
<td>$165.00</td>
<td>$330.00</td>
<td></td>
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<tr>
<td></td>
<td>Simplex FC</td>
<td>$180.00</td>
<td>$360.00</td>
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</tbody>
</table>

| Beltone Electronics — Full Shell | Origin 2-Optima | $201.00 | $402.00 | $97.30 | 12 months |
|                                  | Origin 3-Optima | $317.25 | $634.50 | | |
|                                  | Promise 6-Optima | $366.50 | $733.00 | | |
|                                  | True 3-Optima | $349.80 | $699.60 | | |

<p>| Beltone Electronics — Half Shell | Origin 2-Optima | $238.50 | $477.00 | | |
|                                  | Origin 3-Optima | $354.75 | $709.50 | | |
|                                  | Promise 6-Optima | $391.50 | $783.00 | | |
|                                  | True 3-Optima | $379.80 | $759.60 | | |</p>
<table>
<thead>
<tr>
<th>Manufacturer and Style</th>
<th>Model(s)</th>
<th>Purchase Rate for Monaural</th>
<th>Purchase Rate for Binaural</th>
<th>Repair Rate Per Unit</th>
<th>Repair Warranty</th>
</tr>
</thead>
<tbody>
<tr>
<td>Beltone Electronics — Low Profile</td>
<td>Origin 2-Optima</td>
<td>$216.00</td>
<td>$432.00</td>
<td>$97.30</td>
<td>12 months</td>
</tr>
<tr>
<td></td>
<td>Origin 3-Optima</td>
<td>$332.25</td>
<td>$664.50</td>
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<td></td>
<td>Promise 6-Optima</td>
<td>$376.50</td>
<td>$753.00</td>
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<td></td>
<td>True 3-Optima</td>
<td>$361.80</td>
<td>$723.60</td>
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</tr>
<tr>
<td>Hansaton Acoustics, Inc. — Full Shell, Half Shell, and Low Profile</td>
<td>Jam 3</td>
<td>$276.00</td>
<td>$552.00</td>
<td>$100.00</td>
<td>12 months</td>
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<tr>
<td></td>
<td>Jam 5</td>
<td>$357.60</td>
<td>$715.20</td>
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<tr>
<td>Oticon, Inc. — Full Shell</td>
<td>Nera2, Nera2 Power</td>
<td>$349.00</td>
<td>$698.00</td>
<td>$80.00</td>
<td>6 months</td>
</tr>
<tr>
<td></td>
<td>Nera2 Pro, Nera2 Pro Power</td>
<td>$450.00</td>
<td>$900.00</td>
<td>$100.00</td>
<td>12 months</td>
</tr>
<tr>
<td></td>
<td>Ria2, Ria2 Power</td>
<td>$225.00</td>
<td>$450.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Ria2 Pro, Ria2 Pro Power</td>
<td>$250.00</td>
<td>$500.00</td>
<td></td>
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<tr>
<td>Oticon, Inc. — Half Shell</td>
<td>Agil HS, Agil HS Power</td>
<td>$450.00</td>
<td>$900.00</td>
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<tr>
<td></td>
<td>Get, Get Power</td>
<td>$199.00</td>
<td>$398.00</td>
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<td></td>
<td>Nera2, Nera2 Power</td>
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<td>$698.00</td>
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<td></td>
<td>Nera2 Pro, Nera2 Pro HS Power</td>
<td>$349.00</td>
<td>$698.00</td>
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<td>Ria2, Ria2 Power</td>
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<td>$450.00</td>
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<td>Ria2 Pro, Ria2 Pro Power</td>
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<tr>
<td>Oticon, Inc. — Low Profile</td>
<td>Agil, Agil Power</td>
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<td>$900.00</td>
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<tr>
<td></td>
<td>Get, Get Power</td>
<td>$199.00</td>
<td>$398.00</td>
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<tr>
<td>Phonak Hearing Systems, LLC — Full Shell</td>
<td>Virto Q30 13</td>
<td>$299.00</td>
<td>$598.00</td>
<td>$110.00</td>
<td>12 months</td>
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<tr>
<td></td>
<td>Virto Q50 13</td>
<td>$385.00</td>
<td>$770.00</td>
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<td>Phonak Hearing Systems, LLC — Half Shell</td>
<td>Virto Q30 or Q30 NW</td>
<td>$299.00</td>
<td>$598.00</td>
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<tr>
<td></td>
<td>Virto Q50 or Q50 NW</td>
<td>$385.00</td>
<td>$770.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Manufacturer and Style</td>
<td>Model</td>
<td>Purchase Rate for Monaural</td>
<td>Purchase Rate for Binaural</td>
<td>Repair Rate Per Unit</td>
<td>Warranty</td>
</tr>
<tr>
<td>------------------------</td>
<td>-------</td>
<td>---------------------------</td>
<td>----------------------------</td>
<td>----------------------</td>
<td>----------</td>
</tr>
<tr>
<td>Phonak Hearing Systems, LLC — Half Shell (cont.)</td>
<td>Virto V30</td>
<td>$299.00</td>
<td>$598.00</td>
<td>$110.00</td>
<td>12 months</td>
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<td>$794.00</td>
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*Note: There is no charge for directional microphone, telecoil, or switchless telecoil.*
### V5256 — Hearing aid, digital, monaural, ITE (Applicable modifiers: LT, RR, RT) (Cont.)

(For binaural, use V5260 [Applicable modifier: RR].)

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<tr>
<th>Manufacturer and Style</th>
<th>Model</th>
<th>Purchase Rate for Monaural</th>
<th>Purchase Rate for Binaural</th>
<th>Repair Rate Per Unit</th>
<th>Repair Warranty</th>
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<td>3 Series 90</td>
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<td>3 Series 110</td>
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<td>$858.00</td>
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<td>Widex Hearing — Full Shell and Half Shell</td>
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### V5257 — Hearing aid, digital, monaural, BTE (Applicable modifiers: LT, RR, RT) (For binaural, use V5261 [Applicable modifier: RR].)

<table>
<thead>
<tr>
<th>Manufacturer and Style</th>
<th>Model</th>
<th>Purchase Rate for Monaural</th>
<th>Purchase Rate for Binaural</th>
<th>Repair Rate Per Unit</th>
<th>Repair Warranty</th>
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<tbody>
<tr>
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<td>$245.00</td>
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<td>Intuition 2</td>
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<tr>
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<td>Intuition 2FC</td>
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<td>$450.00</td>
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<td>Model</td>
<td>Purchase Rate for Monaural</td>
<td>Purchase Rate for Binaural</td>
<td>Repair Rate Per Unit</td>
<td>Repair Warranty</td>
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<td>Repair Rate Per Unit</td>
<td>Warranty</td>
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<td>Chili SP7</td>
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<td>Audeo Q50 or Q50 T</td>
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<td>$770.00</td>
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<td>Audeo V30</td>
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<td>$598.00</td>
<td>12 months</td>
<td></td>
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<td>Audeo V50</td>
<td>$385.00</td>
<td>$770.00</td>
<td>12 months</td>
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<td>$598.00</td>
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<td></td>
<td>Bolero Q50 M, Q50 P, or Q50 SP</td>
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<td>$770.00</td>
<td>12 months</td>
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</tbody>
</table>

**V5257 — Hearing aid, digital, monaural, BTE (Applicable modifiers: LT, RR, RT) (Cont.)**

For binaural, use V5261 [Applicable modifier: RR].