



WISCONSIN DEPARTMENT
of HEALTH SERVICES



Obstetrics Medical Home Best
Practice Seminar

Danielle Washington

2023 OBMH Annual Reports

HMO and Clinic Report Summaries

Background: OBMH Model Annual Survey



- ❖ **Source** - The Obstetrics Medical Home (OBMH) Model Annual Survey OBMH Model Annual Survey is a survey designed by the DMS' Bureau of Programs and Policy Quality and Special Initiatives Section.
- ❖ **Purpose** - OBMH Model Annual Survey is constructed to monitor and evaluate the past year's registry and systems information, care structure and processes, challenges, and successes across HMOs and clinics.
- ❖ **Goal** - The survey is used to promote programmatic improvements for pregnant women in the [OBMH program](#).
- ❖ The OBMH Model Annual Survey report was not collected in 2022. In the 2023 survey report, DHS had more tailored questions on the impact of the public health emergency (PHE) unwinding on the OBMH program at both the clinic and HMO levels.

Outline: 2023 OBMH Model Annual Survey

- ❖ Survey typically completed annually by BC+ and SSI HMOs and their participating partner clinics in the OBMH.
- ❖ Online survey was administered from June 1st to July 3rd, 2023.
 - ❖ One survey completed per HMO; 46 maximum questions per HMO survey
 - ❖ Each participating OBMH partner clinic expected to fill out only one survey; 44 maximum questions per clinic survey
 - ❖ Mix of yes/no, open-ended, and closed-ended questions
- ❖ Data of this report is self-reported by HMOs and their partner clinic and is reflective of April 2022 - March 2023 activities.

Key Takeaways: OBMH Model Annual Survey

- ❖ Normal / Pre-COVID OBMH outreach, recruitment and retention methods for clinics and HMOs resumed
 - ❖ Telehealth routinely offered to some OBMH HMOs and clinics while used as a last resort for others
 - ❖ Routine screening for and addressing members drivers of health (DoH) help with enrollment and retention in OBMH program
- ❖ Communication still a barrier
 - ❖ Waitlists; especially for non-English speaking patients for PNCC services; lack of interpreters
 - ❖ Improved communication and coordination between HMOs, PNCC agencies, DHS, and clinics desired
 - ❖ Offering various ways for members to connect (i.e., in-person, phone visits, telehealth, text message communication) improves communication and engagement
- ❖ COVID-19 lingering effects
 - ❖ Staffing turnover
 - ❖ Nursing shortages
 - ❖ Lack of trust between members and providers a barrier

Key Takeaways: OBMH Model Annual Survey (cont.)

- ❖ A refresher or orientation course to OBMH, resources and expectations is wanted to reduce confusion about the initiative
- ❖ Enhanced EHRs for texting and messaging multiple providers improves communication and care coordination across teams
- ❖ Promoting OB services through PNCC printed and distributed flyers, website, Facebook, and social media announcements are beneficial advertisement and recruitment practices
- ❖ Improved information and data sharing between clinics, HMO, and DHS needed for better monitoring of program and outcomes
- ❖ Working with [IMPACT Connect](#) and [Unite Us](#) are helpful resources for connecting members with resources and tracking community-based resource referrals

OBMH Enrollment Data Summary

- ❖ 17 OBMH Partner Clinics
 - ❖ 54.8% response rate
- ❖ 12 OBMH HMOs
 - ❖ 100% response rate

↑ Denotes an increase from 2021 survey report.
↓ Denotes a decrease from 2021 survey report.

| Totals | # Women Screened | # Women Eligible | # Women Enrolled | % Women Enrolled | % Assessed: Stress | % Assessed: Mental Health | % Received COVID-19 Vaccine |
|---------------|--------------------------------------------|------------------|------------------------------------------|--------------------------------------------|--------------------------------------------|--------------------------------------------|--------------------------------------------|
| Clinic Totals | 5,063 ↑ | 1,959 | 1,114 ↓ | 56.8% ↑ | 93.4% ↑ | 99.4% ↑ | 35.8% ↑ |
| HMO Totals | 4,542 ↑ | 978 | 553 ↑ | 56.5% ↑ | N/A | N/A | N/A |

Clinics: Outreach Methods that Lead to Successful Enrollment

Successful Method or Process

Staff responsible for identifying potential participants

In person meetings

Engage potential participants in a variety of ways

Telephone calls

Enrolling every qualified member

Coordination with HMO

Using Community Health Workers (CHWs) to do outreach at community events

Community flyers or program promotion at community events

Enrollment letter or information mailed

Clinics: Barriers or Issues to Outreach, Recruitment, and Retention

Barriers or Issues with Outreach, Recruitment, and Retention

Communication methods (i.e., disconnected phone numbers and address changes)

Patients dropping out of the program or no shows (e.g., jail time, switching to another HMO, being suddenly dropped from an HMO)

Transportation

Patients unable to get in the full ten appointments if delivering early or scheduling an induction

Members change providers to a clinic that is not an OBMH site or will move out of the area and not report it to DHS

Decline in patients seeking prenatal care in the first trimester; more patients seeking care after 16 weeks or maximum gestation

Confusion about the program and services

OB Staffing Challenges (e.g., OB provider shortages, lack of staffing, male providers only, FTE reduction, large PNCC staff turnover)

Sustaining patient engagement in care

Clinics: Successes and Barriers with High-Risk Groups

| High Risk Group | Barriers | Success |
|--------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Patients with Substance Use Disorder (SUD) | <ul style="list-style-type: none"> - Difficult to maintain enrollment and communication - Inconsistent participation and prenatal care | <ul style="list-style-type: none"> - Getting prenatal care - Initiating and/or staying on Medication Assisted Treatment (MAT) - Being treated as a worthwhile human being - Staying off opioids - Having continuity for difference care needs within one clinic |
| Pregnant women <18 or ≥38 years old | <ul style="list-style-type: none"> - Transportation with teen moms | <ul style="list-style-type: none"> - Offering of virtual or phone visits |
| Homeless Patients | <ul style="list-style-type: none"> - Not making or attending appointments | |
| History of Mental Health Illness | <ul style="list-style-type: none"> - Unreliable forms of communication - Transportation | |

Clinics: Methods, Staff, and Processes to Improve Care Coordination and Member Response

| Care Team Methods | Staff | Processes |
|-------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Creating a care plan during the initial contact for all pregnant patients; maintaining frequent contact with the patient during their pregnancy | OB Case Management team | OB Case Management team makes referrals to Social Services, Behavioral Health, WIC, Dental, Nutrition, SSCHC Chronic Care outside services, etc. OB Case Management Team assists patients in determining a pediatrician prior to delivery. After delivery, the staff will help new mothers schedule newborn and postpartum appointments. |
| Using EPIC | OBMH Liaison/BadgerCare Coordinator | OBMH HMO and Clinic staff send messages to each other through EPIC to alert of any concerns or issues |
| Complete a monthly OB Chart Review for each patient at their 20- and 32-week gestation, and those deemed higher risk | Director of Maternal and Child Health, the patient's OB provider, OB Nurse Case Manager and Clinic Social Worker, and occasionally the Director of Behavioral Health | Director of Maternal and Child Health, OB Nurse Case Manager and Clinic Social Worker notify high risk patient's individual provider of risks, needs, or recommendations |
| Clinic staff are co-located in the same area of each building to facilitate coordination discussions | Care Coordinator | Care Coordinator initiates phone calls to patients enrolled in OBMH clinic and schedules regular clinic visits with patients |
| Written and verbal communication to keep others informed/updated | OBMH and clinic staff | Collaboration between OBMH and clinic staff |
| Using prenatal checklists and team approach | Nursing staff and providers | Having a triage RN and check-ins with NP |

Clinics: Methods, Staff, or Processes to Improve Care Coordination and Member Response Highlighted by Individual Clinics

Care Team Methods

Combining Medical Home program with PNCC

Offer a variety of communications methods (i.e., telehealth services, phone visits, and text messaging)

Frequent face to face meetings including seeing patients at their prenatal appointments

Using persistence and non-judgmental approach

Leaving packets and making follow up phone calls to avoid gaps in care and for continuity if member's visit is after care coordinator hours

Engaging patients with clinical care and/or community resources

Processes

Provider, CHW, and PNCC staff discuss PNCC services with patients

Staff talk to patient about the services during the initial phone assessment

Having a triage RN and check-ins with NP

Staff

Nurses

PNCC Staff, CHW, and provider

Nursing staff and providers

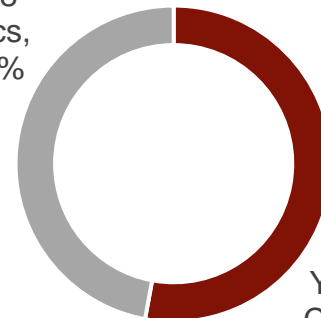
Clinics: Care Team Meeting Frequency and HMO Collaboration

| Meeting Frequency | Percentage | # Clinics |
|----------------------------|------------|-----------|
| Daily | 11.8% | 2 |
| 3-4 times per week | 11.8% | 2 |
| 1-2 times per week | 5.9% | 1 |
| 2-3 times per month | 17.6% | 3 |
| 1 time per month | 23.5% | 4 |
| Less than 1 time per month | 29.4% | 5 |

Totals: 17

DO OPERATIONS AND IMPROVEMENT DISCUSSIONS INCLUDE HMOs?

■ No: 8 Clinics, 47.1%



Yes: 9 Clinics, 52.9%

Clinics: Home Visitation

DOES THE CLINIC OFFER MEMBERS HOME VISITATION?



Home Visit Barriers

Reluctance of home visitations since COVID-19 pandemic

Difficult to reach patients (i.e., patients have work or school during the day, disconnected phone numbers, unresponsive patients)

Transportation

Childcare

Comfort level of other's living in the home having a RN enter their home leading to issues with recruitment and/or retention

Home Visit Successes

County PNCC/NFP (Nurse Family Partnership) programs are offered at every visit along the pregnancy continuum, while simultaneously offering home visitations to members

Communication and sharing of information between the nurses doing visits and OBMH providers

Collaboration on resolution of health concerns and SDOH needs

Access to member through text messages

Visitations at the hospital after delivery

Further assessment of patient needs including examination of patient home environment

Clinics: Telehealth for Care Management

Use of Telehealth

Used only as a last resort for OBMH patients

Offered with the same frequency as prior to the pandemic

Incorporated telehealth visits into new EHR system making it readily available and accessible to patient population

Lack of reimbursement for telehealth caused telehealth to be discontinued

Dietitians/diabetes educators offer telehealth visits

PNCC does telephonic care management

Three-week postpartum phone call check is implemented, and more virtual OB visits offered to patients

All pregnant patients have been having in-person OB visits during the past year of the pandemic

Clinics: Telehealth for Care Management (cont.)

Use of Telehealth

In-person, telehealth, or video visits offered for behavioral health

Following up on mental health and blood sugar monitoring for gestational diabetic patients

Shifted to some telehealth visits for patients, primarily those early in their pregnancy, that didn't require labs, fundal height requirements or fetal heart tones readings

Telehealth offered in the beginning of pandemic but now all pregnant patients have in-person OB visits and postpartum visits at the clinic

Telehealth offered on a limited basis if there is a need

Virtual postpartum checkups conducted if desired, but in-person preferred

MyChart video appointment available

Mostly in person but telehealth is offered, strong use of MyHealth patient portal for communication with patients

Clinics: PHE Unwinding - Telehealth for Care Management

Post COVID-19 Plans to Leverage Telehealth in Care Management

Will offer on a limited basis as long as it is approved/covered

Shared decision-making

Continue offering in-person/in home/telehealth/phone visits based on members preferences and needs; meeting patients where they are

Some phone calls will continue but appointments with the medical provider done in person;
Continue three weeks postpartum phone calls

Telehealth used only as a last resort for OBMH patients; offered only when in-person visits cannot be accomplished

No plans for continued use

N/A

Clinics: PHE Unwinding - OBMH Program Concerns

OBMH Pandemic Health Emergency Unwinding Programmatic Concerns

Coverage issues; members who have a primary insurance over their BC+ insurer if their incomes are higher than allowable amount

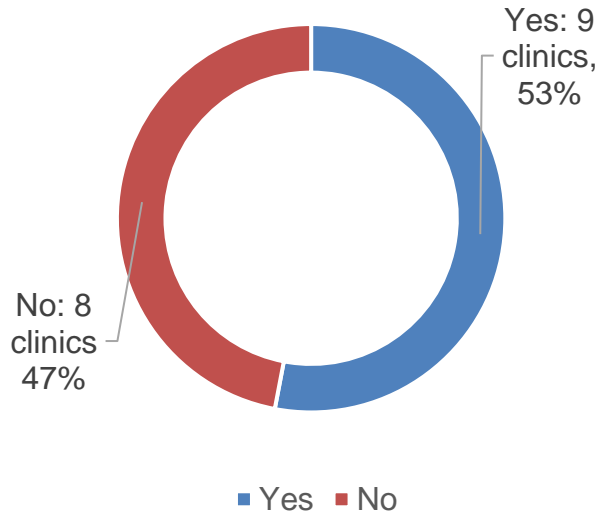
Impact of decrease in Food Share benefits on patients

Telehealth or phone calls being discontinued

Difficult to reach patients may not receive mail in time due housing instability

SDoH needs (i.e., housing, finances, food) worsening as funding for several programs related to SDoH supports being cut

Clinics: PHE Unwinding - Anticipated OBMH Programmatic Supports



Anticipated post-COVID-19 PHE OBMH Programmatic Supports

Helping clinics educate the patient population on the importance of COVID-19 vaccinations post-pandemic

HMOs to continue supporting telehealth/phone visits for OBMH patients

Ability to have some financial assistance to help patients (i.e., gift cards, some funding, baby supplies, support groups)

Communicating member enrollment needs

Community resources for food, childcare, housing and employment/job skills training

Quality PNCCs and PNCC programs are needed

More trainings on nutrition and breastfeeding

Clinics: COVID-19 Home Visit Changes

- ❖ Decline in the number of families accepting home visits from the clinic
- ❖ Home visits were temporarily paused, and everything was done virtually or by phone.
- ❖ Home visiting nurses are back up to full staff and while some phone visits are needed, visits are generally done at patient homes or a community location.
- ❖ Patients more comfortable with phone or in-person visits at the clinic since the COVID-19 pandemic
- ❖ Adopted telehealth visits for patients early in their pregnancy and did not require labs, fundal height measurements or fetal heart tones readings during COVID
- ❖ Completed critical visits for patients that had a lapse in care, could not reach, etc.
- ❖ Not a lot of availability for PNCC through Dane Co Public Health during 2022 due to their increased focus on COVID-19
- ❖ Virtual visits
- ❖ Most PNCC partners switched from home visits to telephonic care coordination though some have resumed home visits
- ❖ Home visits have not resumed since pandemic
- ❖ Back to normal
- ❖ N/A

Clinics: Successful Care Coordination Strategies, Programs, and Projects

Successful OBMH care coordination strategies, programs, and projects

Health Disparities Reduction program

Monthly contacts (or more) with the patients to determine and address their needs

Created a family-friendly environment for patients

Closely communicate member needs and ensure scheduling for all OB appointments

Addressing social determinants of health

Having a relationship with public health

Offering various methods engagement (i.e., phone, in-person, or telehealth visits)

Flexibility in scheduling and rescheduling of appointments

Nurses have remote access to a patient's medical record and are able to use the record when providing education and care coordination

Created a new role for Maternal Child health care coordination to focus on OBMH patients who has more face-to-face time with patients

Implemented a texting system to improve ability to contact patients

Clinics: Successful Care Coordination Strategies, Programs, & Projects (cont.)

Successful OBMH care coordination strategies, programs, and projects

Organized a 3rd trimester care conference

Utilizing all local resources. WIC, Women's Willow Center, Pregnancy Helpline, First Breath

Revising OBMH workflow and reassigning tasks and job duties

Team using reports, chart reviews, and communications within EMR

Developed an individual face sheet and care plan for each patient

Face-to-face contact throughout pregnancy

Direct communication (i.e., emails, phone calls) between OBMH RN and clinic RNs

Huddles, and meetings to ensure appropriate coordination and engagement with care

Tracking of appointments using index card, Cardex-system

Combining a woman's postpartum visit with their newborn's 1 month well child check to decrease chances of no-showing when a patient delivers but has not scheduled a postpartum visit two weeks post-delivery

**Program needs a lot of improvements.

Clinics: Care Coordination Barriers or Shortcomings

Barriers or Shortcomings Listed by Clinics

Limiting the enrollment requirement to less than 16 weeks gestational age leaves some teenage patients without the program's benefits; Most pregnant teens reveal their pregnancy to their parents and health provider much later than older pregnant patients

Patients meeting the 10 OB visits to qualify for reimbursement

Developing trusting relationships

Mutual communication / Lack of patient follow through

Members who experience homelessness and intimate partner violence do not have many options for housing

Being able to communicate with the member when there is no consistent phone number or address

Appointments are sometimes challenging to schedule due to staffing concerns

Staff shortage / lack of time

OBMH and clinic are in two different buildings

Patients feel care coordination takes too much time

Reducing barriers to care while still requiring patients to be accountable

Ensuring cases get closed in a timely manner

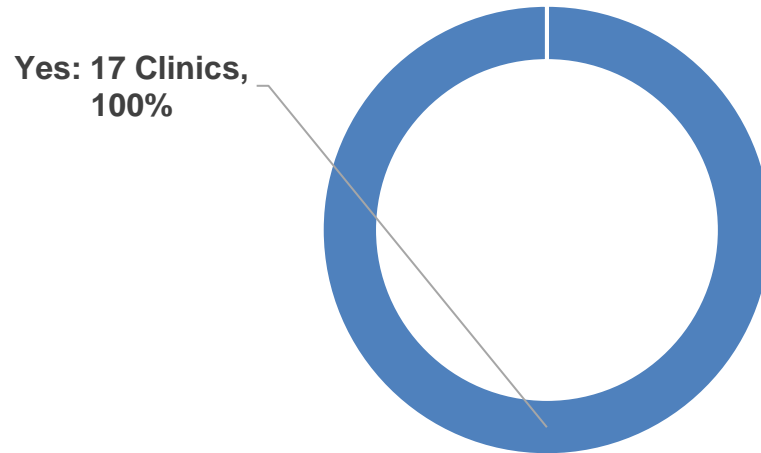
PNCC availability

Transportation

Patients initiating services

Clinics: Care Coordination – Non-Medical Social Determinant Factors

Is the clinic addressing any non-medical/social determinant factors in OBMH care coordination?



Clinics: Care Coordination – Non-Medical Social Determinant Factors (cont.)

Non-Medical / Social Determinant Factors Addressed by Clinics

- Lead Poisoning
- Mood
- Crime
- Violence
- Racism
- Education
- Poverty
- Childcare
- Safe Driving (Car Seats)
- Transportation
- Housing
- Utilities
- Phone
- Internet
- Financial Stressors / Financial Security
- Job Training / Work
- Relationships
- Counseling Support
- Family / Other Children
- Parenting Classes
- Intimate Partner Violence
- Partnering Support
- Living Situations
- Household Supplies
- Clothing
- Baby Cribs
- Food Security and Nutrition
- Breastfeeding and Pump Coverage
- WIC
- Food Share
- W-2
- Immigration

Clinics: Care Coordination – Non-Medical Social Determinant Factors (cont.)

Methods to Address Non-Medical / Social Determinant Factors

Screen OBMH enrolled members for SDoH

Connected to clinic social worker for complex situations

Community partners to assist members

Participating in health disparities reduction project

Contracted an economic support specialist to get patients enrolled in BC

Nurse staff training, continuing education and community meetings to address non-medical social determinants

Referrals, resources, assistance provided by clinic to patients as needed (housing, on site food pantry, WIC, referrals to W2, local addiction treatment center, bus tickets, pay for cabs, etc.)

Offering phone or telehealth visits for patients who have childcare and transportation issues

Incentive program for mothers to earn baby items

BC+ Coordinator part of the care coordination team to get necessary resources to members

Assistance, education, staff training, or services provided by clinic for certain needs including mental health services

Clinics: OB Registry Process

Position that enters data in registry

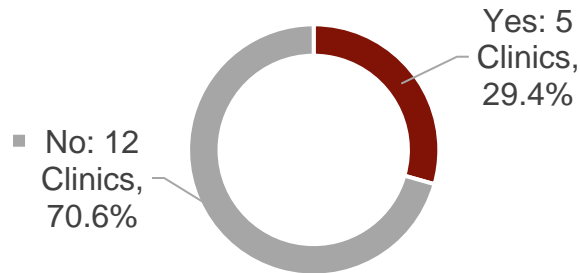
| |
|-----------------------------------|
| OB Nurse Case Manager or RN |
| Nurse Practitioner |
| BadgerCare Coordinator / Advocate |
| OBMH RN / Care Coordinator |
| OBMH Care Team |
| OBMH Liaison |
| Program Manager |

Process

| |
|--------------------------------------------------------|
| Data entered at enrollment |
| After referral is received and patient deemed eligible |
| At patient's first appointment/ prenatal visit |
| Uses weekly report |
| Potential OBMH patient data entered |
| Nurse / RN advises staff who then enters data |

Clinics: OB Registry Data Entry Process

Does the clinic share OB registry data entry responsibilities with any HMOs



Work Distribution

of Clinics

Work is not divided because they are both insurance and clinic systems, so the work does not need to be divided

1

Work is not divided because they are one integrated system

3

Medicaid Advocate receives weekly report of new OBMH members and enters the data into the MetaStar Registry

1

Clinics: Program Monitoring Process

- Clinics reported various staff responsible for tracking
 - Nurse Case Managers, OBMH Liaisons, BadgerCare Coordinators, Care team, OBMH provider, Nurses, Care Coordinators, Director of Maternity Care for poor birth outcomes, MAs, Program Managers
- Clinics reported various data systems used for monitoring:
 - EPIC Flowsheet, Clinic database, OBMH database, Homegrown tracking systems, Chart reviews, Internal database, Medical records and documents, Spreadsheets, Logbooks
- Additional items tracked by some clinics
 - Teams page on organization's intranet, patient survey, Prenatal checklist, Manual tracking process of due dates

Clinics: Program Monitoring Improvement

How Results Are Used to Improve Programs

Narrative for portraying healthy birth outcomes

Reviewed to make care delivery, coordination, process improvements, and address issues

Addressing drivers of health

Planning for OB in-service lectures and resident development around OB risk factors and outcomes

Shared internally and externally

Outreach and communication with clinical staff/providers

Used to justify PNCC employment

Clinics: Successful Program Monitoring Practices

Successful Monitoring or Evaluation Practices

Monthly audits

Including provider liaison and Clinical Learning Specialist on OBMH team

Recording and review birth outcomes data with staff

Monthly chart or list reviews

Tracking in EMR; updating MA and HMO benefits in EMR (Epic, MyChart, etc.,)

Unknown/Work in progress

UDS measures used to examine performance

Paper chart

Care plan and documentation review

Clinics: Program Monitoring or Evaluation Barriers

Barriers to Monitoring or Evaluation

Staff/Time constraints

Not receiving results of DHS audits on a timely basis prevents clinic from identifying issues they need to address to improve their programs

Provider disagreement on healthy birth/poor birth outcome definition

Patient contact changes without clinic notification

Patient load on monthly audit completion timeliness

Losing track of a patient

Proving payment is warranted if reconciliation/recoupment is needed; payments should be reviewed case by case PRIOR to payment; more information should be provided on invoice or registry to prove criteria is met (i.e., date of enrollment, visit dates, phone call f/u)

Telehealth for care coordination

Clinic did not report any barriers

Clinics: Additional OBMH Barriers

Additional Barriers (not addressed in other questions)

Criteria and requirement for the program are based on patient's actions not services provided by clinic

Transportation concerns (i.e., VEYO is not always available; working on bus/taxi voucher account)

Significant competition from community based PNCC programs that offer incentives for enrollment

Some community-based programs do not offer the expected extensive case management that patients need

Untimely invoices turnaround time/invoice process

Busyness in clinic

Lack of staff and time

of visits required regardless of gestation, emphasis on postpartum visit completion, and having the same requirements for multiple gestation as singletons

No progress is acknowledged by DHS if a patient had two deliveries less than 30 weeks and now makes it to 36 weeks – not seen as meeting the requirements and goals of the program

Getting someone enrolled who wasn't a HMO member from the start of their pregnancy – refugee patients

Confusing enrollment time frames

Latinx community not automatically included in OBMH

Streamlining internal audit procedure and workflows to better manage high caseloads

Clinics: Additional OBMH Best Practices

Best Practices or Processes (not addressed in other questions)

Scheduling nurse visits in conjunction with provider visits to give extra time for teaching and address health literacy concerns

Standard templates for each expected OB visit

Screen for SDOH at each visit

Providers assess patient for need at every visit and meet with care team when need is identified

Integrated behavioral health and co-location of services to quickly support patients in need of mental health support; PHQ-9'a frequently done throughout pregnancy

Shadowing other clinics and receiving advice on how to make their own clinics more successful

Certified OBMH clinic site with WWHF First Breath

Internal phones and Webex meetings

Including OBMH nursing staff on the same email and in the EMR to improve information sharing

Established connection with African American Breastfeeding Network and offer their services to all pregnant patients

Connecting patients with doula services

EHR system capable of messaging multiple providers in texting or 'chat' format – Care coordination

Using internal communication systems, MyChart messages to members – Care coordination

First prenatal booklets with all community resources flyers

Promote OB Services through PNCC printed and distributed flyers; website, Facebook, and social media announcements

Assist patient in determining a pediatrician who is documented in care plan

Clinics: Program Success Stories

Key Themes in Success Stories

Patient developing trusting and/or safe relationships with clinic staff

Meeting needs related to mental health, trauma, substance use, etc.

Successful use of care coordination to manage chronic conditions and delivery health birth outcome

Access to needed items and resources (i.e., housing, food, diapers, clothing, emergency rent and shelter, safety plan, etc.,)

Good communication with OBMH Care team when member moved out of OBMH area

Using doulas

Clinics: Strengthening the OBMH Initiative

| What could DHS do to strengthen OBMH initiative? | # of Clinics |
|------------------------------------------------------------------------------------------------------------------------|--------------|
| Flexibility in lowering the number of prenatal visits required for members who deliver at 37 weeks or slightly earlier | 3 |
| Allowing enrollment for members who are over 16- or 20-weeks gestation and just coming for prenatal care | 3 |
| Not having the audit rebuttals due at the same time as the registry update and annual survey | 2 |

HMOs: Successful Enrollment Outreach Methods or Processes

Successful Outreach Methods or Processes

Telephonic outreach

Members notified by health care providers (i.e., RN, OBMH provider)

Notice of Pregnancy (NOP) Assessment or other Assessment

Utilizing BORN report to identify members

Case management letter, mailings, texts

Face-to-face visits; in-person home visits

Motivational Interviewing Techniques

Claims

HMOs: Outreach, Recruitment, and Retention

Barriers or Issues

- ❖ Lack of pregnancy notification from OB registry; Untimely notifications due to time to process claims data
- ❖ Transferred out of OBMH (e.g., high-risk patients)
- ❖ Lack of midwives who can deliver babies
- ❖ Pre-established prenatal care providers w/non-OBMH sites
- ❖ Inaccurate demographics
- ❖ Disinterest in program or switching providers
- ❖ Lack of engagement in OB Case Management
- ❖ Telephonic unresponsiveness; invalid contact info
- ❖ SDOH barriers
- ❖ Loss of HMO coverage; change in HMOs or providers
- ❖ Global billing for maternity make it difficult to easily identify potential members
- ❖ Difficulty identifying members prior to establishing w/an OBGYN or w/ in first 16 weeks of pregnancy
- ❖ No interpreters for members who spoke a second language
- ❖ Lack of trust between members and providers
- ❖ Enrolled members not attending post-partum visits w/ clinics
- ❖ Too much contact between members and HMO

HMOs: High-risk Groups Successes and Barriers

| High Risk Group | Barriers | Successes |
|----------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Any OBMH Patient | <ul style="list-style-type: none"> - Staff turnover - Nursing shortages - Relationship builders at clinic | <ul style="list-style-type: none"> - More likely to attend postpartum visit' more involved with decision-making with providers and nurse - Connecting them with BC+ Coordinator/OBMH Liaison |
| Patients experiencing Substance Use Disorder (SUD) | <ul style="list-style-type: none"> - Seek care late or not at all - Difficult to engage - Limited resources - Members not knowledgeable about their own health conditions - Falling out of care and unable to contact | <ul style="list-style-type: none"> - Ongoing care coordination w/OB providers and their teams - Vivify program participant. - Completing online assessments - Submission of NOP forms by providers to identify high risk members - Building trust w/care coordinators - Referral to substance use counselor or comprehensive service program offers members assistance with housing, cell phones and food insecurity |
| History of Mental Health Illness | <ul style="list-style-type: none"> - Members not knowledgeable about their own health conditions - Refused to seek further medical care | <ul style="list-style-type: none"> - Building trust w/care coordinators |
| African American Members | <ul style="list-style-type: none"> - Seek care late in pregnancy - Enrollment deadline passed | <ul style="list-style-type: none"> - Connecting with doulas |
| Members Facing SDoH | | <ul style="list-style-type: none"> - Dependent upon member's willingness to engage - Housing navigator - Using Aryv to set up transportation so that member attends their appointments |

HMOs: Effective Care Team Methods, Staff Involvement, or Processes Have Led to Improved Care Coordination and/or Positive Member Response

| Methods / Staff Involvement / Processes | Outcomes |
|---------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|
| Using Epic to it's full potential (i.e., staff send messages to each other to alert staff of any concerns or issues) | Improved care coordination |
| OBMH Liaison/BadgerCare Coordinator send MyChart messages to members | Increases member timely responses and allow care team to track all conversations with enrolled members |
| Making three efforts to reach pregnant members early in their pregnancy and screen for SDoH, behavioral, substance abuse, and medical needs | Results in appropriate referrals for member needs and follow up by provider and care coordinator for positive screens |
| Established care management contact processes | Promotes engagement and develop relationship with members |
| Needs stratification during annual assessments | Identifies areas of needs and opportunities for care coordination to help meet those needs |
| OBMH Coordinator and OBMH Case Management collaboration | Increased telephonic outreach Improved member engagement with High-Risk OB Case Management Planning |
| Monthly OBMH meeting w/HMO and clinic staff and monthly reports to OB providers | Improved Care Coordination |

HMOs: Successful Interventions to Address Barriers with Outreach, Recruitment, and Retention

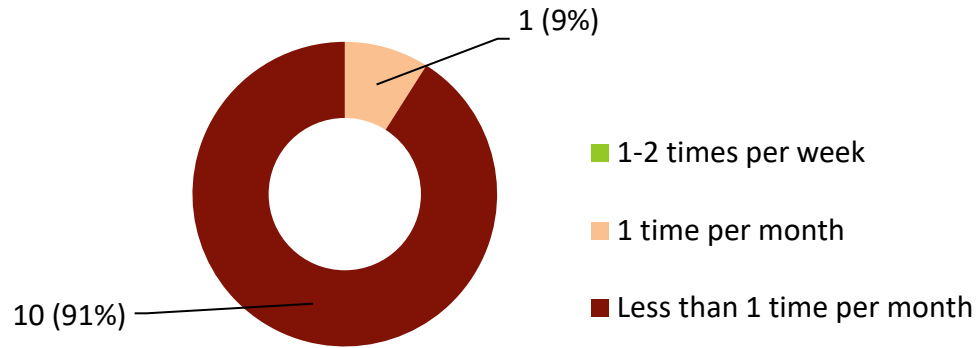
- ❖ Cross collaboration, partnership, working as a team (provider, OBMH RN, and BC+ Coordinator)
- ❖ Addressing SDoH needs, especially transportation
- ❖ Improving claims review process to more quickly identify pregnant members
- ❖ Outreach in each trimester and during postpartum period
- ❖ Pilot CHW at clinic to engage with members
- ❖ Providers who schedule emergent transportation needs for missed or acute appointments through HMO vendor w/Medicaid transportation benefit cannot meet the need to remove transportation as a barrier to care
- ❖ Established effective relationships w/OBMH and PNCC providers to promote recruitment and retention in those programs
- ❖ Use telephonic and mail outreach
- ❖ Staff members whose roles is to engage early on in pregnancy
- ❖ Offering care management services to coordinate members needs
- ❖ HMO remind member of incentives for completion of NOP and post-partum assessment
- ❖ Improved communications to members (texting members for reminders about appts and calls, having the HMO identified to members when calling)
- ❖ Encourage member to contact HMO for case management needs beyond OB needs
- ❖ Face-to-face visits
- ❖ Use of Care Coordination forms by clinic partners; use of Prenatal Assessment tools
- ❖ Refer members to PNCC agencies and Doula services
- ❖ Communicating with member and OB provider through MyChart
- ❖ Verifying member demographic directly with clinic

HMOs Experiencing Successes or Barriers With Certain High-Risk Groups

| Experience | Percent | HMOs |
|------------|---------|-------------------|
| Successes | 9.1% | 1 |
| Barriers | 18.2% | 2 |
| Both | 72.7% | 8 |
| | | Totals: 11 |

HMOs: OBMH Model Operations and Improvement Collaborations

Figure: Meeting Frequency of Stakeholders



| Collaboration Would Be Helpful | Percent | # of HMOs |
|--------------------------------|---------|-----------|
| Yes | 54.5% | 6 |
| No | 45.5% | 5 |
| Totals | | 11 |

HMOs: Helpful HMO-Clinic Collaborative Activities

- ❖ Communication with all providers to decrease time it takes to identify pregnant members
- ❖ Member education
- ❖ Removing barriers to attending prenatal and postpartum appointments
- ❖ Improving plan understanding of SDOH and how they affect members
- ❖ Allowing HMOs and/or MetaStar EMR access to facilitate quarterly record retrieval
- ❖ HMOs and Provider/clinics communicating in person their model of care to potentially improve processes and care for members
- ❖ OBMH, PNCC, and WIC workflows
- ❖ Interfacing with other HMO's and clinics
- ❖ Brainstorming ideas for resolving issues that are being faced by others
- ❖ Increasing the number of submissions of Care Coordination Forms by providers
- ❖ Increase Notification of Pregnancy Form submissions, development of notification of members transferring care or when a member is unable to be reached prior to being closed/disenrolled from the OB Medical Home

HMOs: Barriers or Issues With PNCC Agencies

- ❖ Communication
 - ❖ Lack of communication from some agencies
 - ❖ Confusion caused by Communication and coordination between PNCCs and HMOs (untimely notifications)
- ❖ Duplication of Work
 - ❖ HMO care coordinators duplicating the work of the PNCC agency
- ❖ Influx of providers and inconsistent processes between PNCC agencies/PNCC providers and inconsistent processes between PNCC agencies/PNCC providers
- ❖ Inconsistencies
 - ❖ Lack of consistent oversight and processes between and of PNCC agencies/PNCC providers
 - ❖ Lack of consistencies in place for OB Medical Homes to be notified of a member's enrollment into PNCC
- ❖ Agencies unable to provide some of the expected services
- ❖ PNCC agencies suspended
- ❖ PNCC agency lacked workers to deliver quality care referred members
- ❖ Workflows need to be better understood by all
- ❖ Large number of external PNCC's – current MOU's with over 250 MOUs
- ❖ PNCC's do not notify when working with members or notify only after member has delivered

HMOs: Home Visitation Challenges and Successes

Challenges

Members having time to meet with PNCC partners during the day due to work or school (can these services be offered 2nd shift?)

Phone numbers getting disconnected

Members fearful of having another person in their house due to the pandemic

Inaccurate member demographics

Members declining the offer for in-home visits

HMO temporary or indefinitely stopped home visits since the pandemic*

Successes

Connecting without interruptions

Working together to address barriers to care

Meeting in clinic rather in member's home

Better member engagement

Home environment assessment

Identifying social and support factors

Offering telephonic visits

Referrals for PNCC services or other resources and needs

Creating rapport

Better coordination of member's care plan

Consistent offering and explanation of benefit to home visit

HMOs: COVID-19 Home Visits Changes

- ❖ Home visits temporary stopped, and everything was done virtually or telephonically
- ❖ Nurses are now back up to full staff
- ❖ Most visits are done at a member's home or a community location
- ❖ Embraced a telephonic model and does not conduct home visits
- ❖ Restructure of plan at the corporate level resulted in removal of direct oversight of CHW position and ability to complete OBMH home visits
- ❖ Telehealth and virtual options offered to members
- ❖ Working w/ OB providers to address the needs of members
- ❖ Nurses made visits to high-risk members to assess their needs and address any identified risks
- ❖ Members did not often have the capability to participate in telehealth opportunities
- ❖ Health Plan is unable to offer virtual/telehealth visits like care delivery systems are able to
- ❖ During COVID, Health Plan facilitated contactless home visits to provide necessary supplies
- ❖ Home visits have been removed from scope of OBMH program
- ❖ Outreach has been moved fully to telephonic approach
- ❖ "Less interest/willingness for home visits since COVID. It dropped off during COVID, and we have not seen the level of interest rebound since. It seems that members are requesting the convenience of telephonic visits instead."

HMOs: Leveraging Telehealth for Care Management

Use of Telehealth

All member outreach completed telephonically; HRA telephonically completed

Telehealth is rarely used for OBMH patients and is reserved for last resort

Use alternate data sources (e.g., WISHIN registries, hospital intake and discharge paperwork) and data shared with case management associates via utilization management systems

Member change in condition and annual screening assesses member's access to technology/telehealth

No change – always offered telehealth for care management

Used whenever able to

HMO OBMH case managers lack access to telehealth/virtual visits for OBMH care coordination programs

Care delivery may use telehealth for visits

HMO OBMH case managers can contact members by telephone, face to face visits, mailings, and text message

HMOs: PHE Unwinding - Telehealth for Care Management

Post-COVID-19 Telehealth Usage

Care management to continue using both telephonic and in-person options depending on member's needs or if they could benefit from arrangement; offer onsite at HMO or member provider office

Use in rural areas, or circumstances where a member prefers virtual visits or unwilling to accommodate a home visit

Telephonic workflow only

N/A

No plans for continued use

HMOs: PHE Unwinding - OBMH Program Concerns

PHE Unwinding Concerns

Minimal concerns about members who have another insurance over BC+ who will fall off BC+ mid pregnancy because their incomes are higher than the allowable amount

Identification of Pregnant members earlier in their pregnancy

Redetermination/Re-enrollment processes

Loss of Medicaid eligibility/coverage for high-risk members

Loss of continuity of care

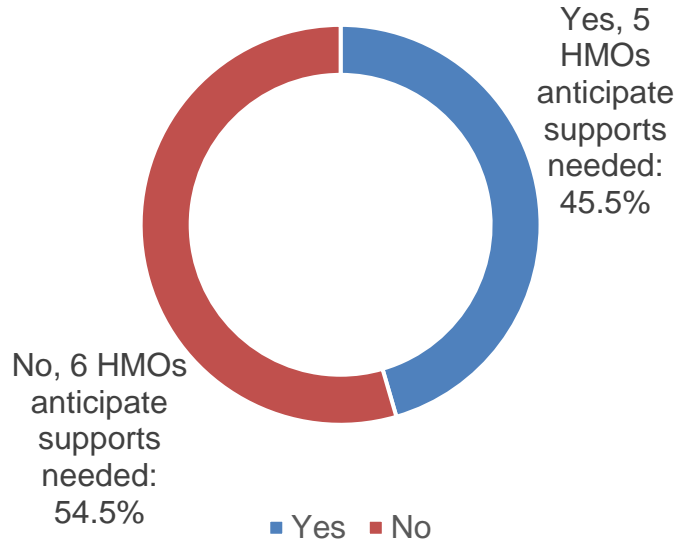
Members preference of virtual visits

Decrease in or loss of Food Share/SNAP or additional benefits and its impact on members

Communication / Member engagement with difficult to reach patients

Increases in SDoH needs as some of the extra PHE funding have come to an end

PHE Unwinding: Anticipated OBMH Programmatic Supports



Needed anticipated post-COVID-19 OBMH programmatic supports

Better collaboration between clinics and HMO

Continuing to encourage timely access to prenatal and postpartum care, building connections with community resources such as WIC

Support for both re-enrollment and SDOH needs

Continued access to MetaStar point of contact to help answer and eliminate barriers

HMOs: Successful Care Coordination Strategies, Programs, or Projects

- ❖ Direct communication between the HMO's care coordinators and the clinic coordinators
- ❖ Early, multiple attempts at outreach in 1st, 2nd, and 3rd trimester and postpartum
- ❖ Offering a telehealth option to remove childcare as a barrier
- ❖ Using CHW within HMO to do home visits under critical conditions, if members was within visiting distance
- ❖ Care coordination is completed by the OBMH team at each clinic
- ❖ Correctly identify staff contacts at the partner clinics
- ❖ Collaboration and referrals to internal health plan case management team members and external community services/resources for helping members receive resources and support

HMOs: Successful Care Coordination Strategies, Programs, or Projects (cont.)

- ❖ Collaboration with providers and care delivery team about member's needs and concerns
- ❖ Providing a list of network providers for BH, dental etc.
- ❖ Calling clinics for availability of appointments and making appointments when possible.
- ❖ Providing care coordination support during the pregnancy
- ❖ HMO helps with any ongoing needs for the member, or the new infant related to their health once they are notified when the patient delivers
- ❖ Care coordination is provided by the BC+ Coordinator and the OBMH RN at the staff model clinics
- ❖ Closely communicate member needs to ensure scheduling for all OB appointments and address SDoH
- ❖ The Health Disparities Reduction program enhances the assistance provided to OBMH members

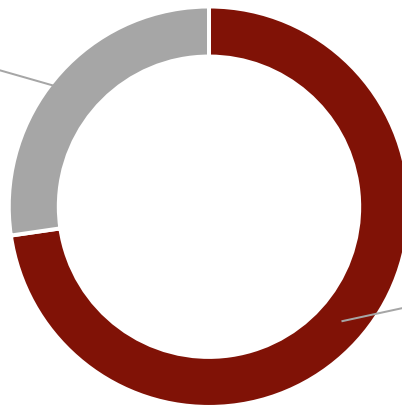
HMOs: Care Coordination Barriers or Shortcomings

- ❖ Members who experience homelessness and intimate partner violence do not have many options for housing
- ❖ Challenging for both member and HMO to coordinate care
- ❖ Communication (due to IPV and homelessness and lack of consistent phone number or address)
- ❖ Developing trusting relationships with the OBMH care team because of poor communication
- ❖ Untimely appointments for members
- ❖ Duplication of work causing confusion to member
- ❖ Many people outreaching regarding pregnancy
- ❖ Engaging and retaining members
- ❖ HMO doesn't provide in person care coordination
- ❖ Limited number of members who engage in care coordination
- ❖ Difficult connect with members using telephonic and mail outreach
- ❖ Limited ability to be on site at various clinics
- ❖ Limitations to care delivery technology and tools for identifying patient appointments
- ❖ Relying on care delivery partners to resolve problems with technology and referral reports
- ❖ Wait times

HMOs: Addressing Non-Medical/ Social Determinant Factors in Care Coordination

If the HMO provides care coordination services directly, is the HMO addressing any non-medical/social determinant factors in OBMH care?

No: 3 HMOs do not provide coordination services directly, 27.3%



Yes: 8 HMOs, 72.7%

HMOs: Addressing Non-Medical/Social Determinant Factors in Care Coordination (cont.)

Approaches

- ❖ Providing members w/community resources or educational materials
- ❖ Screening all OBMH members at specific intervals during their pregnancy and at the postpartum visits for SDoH
- ❖ Immediately direct members to resources who screen positive (e.g., transportation, food, housing, safe shelter, baby supplies, clothing, housing supplies, tobacco cessation programs and resources, mental health screenings and resources SUD screening and resources, physical activity/ability and plans)
- ❖ Including social risk factors of concern in members care plan
- ❖ Refer members to internal case management partners and external community partners and resources
- ❖ CHWs, RNs, and case managers focus on interventions with members
- ❖ Housing program to assist with stable housing needs
- ❖ Supporting mom's/baby's immediate needs (e.g., diapers, pack n' plays for safe sleep options, hygiene products, blankets, and clothing)

HMOs: Obstetrics (OB) Registry Data Entry

| Data entered in OB registry | Percent | # of HMOs |
|-----------------------------|---------|-----------|
| Yes | 27.3% | 3 |
| No | 72.7% | 8 |
| Totals | | 11 |

Variety of ways HMOs coordinate data entry in the OB registry with clinic partners

- OBMH Liaison enters all members into the OBMH registry.
- Medicaid Advocates receives a weekly report of enrolled OBMH members. The data is then entered into the MetaStar OBMH registry.
- Case managers enter data in the registry for members they enroll at all HMO OBMH sites.

HMOs: Approaches to Monitoring OBMH Program and Birth Outcomes

OBMH Program Monitoring Approaches

Frequently checking OB Registry

Utilize birth registry to monitor birth outcomes

Informing staff that an HMO member is part of the OBMH program

BadgerCare Coordinator/Advocate/ HMO Care management staff maintains a spreadsheet for coordination and tracking of all members enrolled in OBMH and outcomes

Review of HMO, OB Case Management and OBMH birth outcomes for trends and interventions

Validation of invoices

Monitor medical records for labor and delivery and associated adverse outcomes

Outcomes monitored for and through payment of services

Payments are tracked and warehoused on an on-going basis

Conduct quarterly audits on OBMH enrollment

Regularly checking reporting system for birth outcomes, tracking trends, and identifying necessary interventions

Needs assessment performed post-pregnancy to identify new or ongoing care management needs

Use EPIC to call program members after delivery and flowsheets to document calls and birth information

HMOs: Improving OBMH Program Using Birth Outcomes Results

Approaches

Drive strategic initiatives (e.g., data demonstrated need for food program to improve birth outcomes for food insecure members)

Outreaching to pregnant members each trimester

Monitor data trends at HMO and clinic site for quality improvement activities and to improve birth outcomes

HMO has not done much with results on how to improve OBMH program

Frequently share the results with internal and external stakeholders (OB Providers, population health staff, task force)

Identifying members for ongoing care coordination post-delivery

HMOs: Monitoring or Evaluation Barriers

Monitoring or Evaluation Barriers

Inefficiencies within workflow and care coordination between the provider and HMO caused by utilizing EQRO dashboard

Clinic delayed response time

Need for additional reminders for updated information to members

Inconsistent monitoring caused by staff turnover

Barrier with getting direct member feedback on the program.

OBMH clinics often do not update the Registry or close records (including reasons) when appropriate

Real time record reviews

Payment of pass through should be done after the MetaStar Medical Record Review in order to eliminate recoupments, under payments and eliminate the need for reconciliation

Current or up to date data from the state

Clinic reluctance for Plan/MetaStar EMR access to aid in quarterly record review

Lack of communication from some OBMH clinics

hard to evaluate if we are meeting DHS expectations or requirements when we do not receive the results of the audits on a timely basis

Disagreements between medical community and DHS on definition of a poor or healthy outcome (i.e., baby born less than 37 weeks or 5.5 lbs.)

HMOs: Successful HMO Monitoring or Evaluation Practices

Successful Monitoring or Evaluation Practices

Including a knowledgeable provider liaison on the OBMH team

Telephonic assessments and outreach

Data exchange through WISHIN

Direct communication with MetaStar to ensure member eligibility and resolve any issues

Monitor outcomes to make improvements to interconception program

Daily monitoring of ER and inpatient utilization for OBMH members.

Monitoring Registry for enrollment, closure, birth outcomes, and continued care coordination

Using MetaStar Annual Report to address strengths and gaps

Using state Prenatal Assessment tools to identify social determinants that cause poor birth outcomes

Surveying members post-program completion to assess value of the program

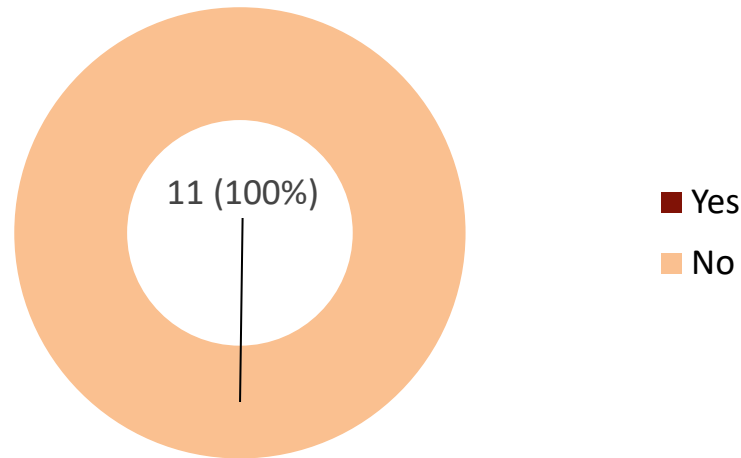
Monitoring member engagement

RN care coordinators and OBMH clinic staff collaborate on services and care coordination efforts to assist members and address process issues

Implemented standard practice for RNs to follow

Integrated a Clinical Learning Specialist on the team to ensure consistency program is coordination across clinics

HMOs: OB Provider Terminations In Past Year Resulting In Limited Member Access to OB Care



In the last year, zero OB provider terminations occurred limiting member access to OB care.

HMOs: Additional OBMH Program Best Practice / Process Success

Additional OBMH Best Practices and Processes

Complete social determinants of health screeners more than once during pregnancy for all members

Have BC+ Coordinator or Member Advocate as part of any OBMH care team

Complex OB cases brought to weekly Case management meetings

Medical Director, Behavioral Health Medical Director, and Pharmacy Director included in each case management meeting

Review of OBMH requirements with clinics completed annually or more often if needed

Quarterly meetings with OBMH partners (increased collaboration and conversation)

HMOs: OBMH Program Barriers/Issues and Solutions

Additional OBMH Program Barriers / Issues

Direct provider forum with OBMH focus

Limited face-to-face contact with providers, access, and bandwidth but are working through their HMO point of contact with providers

Administrative burden on HMOs during Reconciliation process, with limited guidance from DHS on process expectations.

Improving communication between care coordinators and data sharing

Resources – Working with Impact Connect/Unite Us to connect resources together and better automate/track community-based resource referrals

Members not interested in switching providers - Allow any provider who provides pre/postnatal care to participate without being designated as an OBMH model site.

Members who seek care beyond 16 weeks may not be afforded all of the benefits of the OBMH so a prorated payment to clinic based on the number of requirements met - round robin leadership of the OBMH HMO Collaborative

Transportation – Using a taxi service, virtual visits where available, and case management interaction with the member to identify natural supports to address transportation

Technology (i.e., Wi-Fi access) – Finding work arounds so staff can efficiently use technology and be out in the community or in clinics

HMOs: Program Success

Key Themes in Success Stories

Getting high-risk member in Foster Care MA enrolled in OBMH due to experienced/ well knowledgeable BC+/BC Liaison

Meeting needs related to mental health, trauma, substance use, etc.

Patient developing trusting and/or safe relationships with clinic staff

Access to resources/ baby supplies / addressing SDoH (i.e., transportation) / providing safe environment for mother and baby

Team approach to care coordination

Providing culturally and linguistically appropriate care to members

Informing members of their benefits (i.e., State transportation benefit)

Variety of communication methods used to reach members

Member used doula

Use of CHW to connect member with healthcare and identify non-medical social needs

Successful use of care coordination to manage chronic conditions and delivery health birth outcome

Access to needed items and resources (i.e., housing, food, diapers, clothing, emergency rent and shelter, safety plan, etc.,)

“Discussed member barrier related to transportation. Member was unaware of State transportation benefit. HMO was able to refer and connect member to transportation vendor. HMO confirmed member was able to attend rescheduled appointment.”

Recommendations to Strengthen OBMH Initiative

- ❖ Have DHS survey all HMOs as it pertains to OBMH barriers to share amongst other plans for lessons learned and allow improvements for member and Require Providers to all submit to MetaStar the same way
- ❖ A refresher/orientation to OBMH and HMO resources and expectations; quarterly or twice a year sessions
- ❖ Make some process improvements
- ❖ Revise the OBMH program requirements for eligibility to be less restrictive (e.g., drop the requirements that a member has to be enrolled by a certain week of pregnancy, in the registry by a certain week, etc.)
- ❖ Expand who can be involved as the OBMH care team to include doulas or doula groups
- ❖ Tying the pass-through payment to OB Medical Homes to meet all HEDIS measures
- ❖ Provide an annual report demonstrating the outcomes of the program and identified best practices.
- ❖ Add a column to the registry for OBMHs to add the name of the OBMH care coordinator working with that member
- ❖ Share responses at Best Practice Seminar to the inquiries from clinics/HMOs that are made on the most recent State Annual Report (Survey) or post an FAQ as a follow up on Annual Report to clinics and HMOs
- ❖ Consider flexibility in lowering the number of prenatal visits required, especially for members who deliver at 37 weeks or slightly earlier